LAND O'LAKES, INC. CONSOLIDATED BALANCE SHEETS

		ptember 30, 2018	December 31, 2017		
	I)	U naudited)			
	(\$ in thousands)				
ASSETS					
Current assets:	<u>_</u>				
Cash and cash equivalents	\$	67,727	\$	73,132	
Receivables, net		2,261,574		1,902,448	
Inventories		2,527,804		2,639,969	
Prepaid assets		176,513		1,885,769	
Other current assets		37,881		15,105	
Total current assets		5,071,499		6,516,423	
Investments		327,515		311,127	
Property, plant and equipment, net		1,447,269		1,411,490	
Goodwill		566,002		578,064	
Other intangibles, net		482,280		506,725	
Other assets		229,410		185,071	
Total assets	\$	8,123,975	\$	9,508,900	
LIABILITIES AND EQUITIES					
Current liabilities:					
Notes and short-term obligations	\$	1,172,736	\$	679,578	
Current portion of long-term debt		22,229		24,899	
Accounts payable		1,438,044		1,859,421	
Customer advances		160,983		1,936,086	
Accrued liabilities		700,439		566,194	
Patronage refunds and other member equities payable		100,117		140,629	
Total current liabilities		3,594,548		5,206,807	
Long-term debt		1,053,597		1,056,469	
Employee benefits and other liabilities		531,647		522,989	
Commitments and contingencies				_	
Equities:					
Preferred Stock		748,140		552,300	
Common stock		754		754	
Additional paid-in capital		303,564		307,261	
Member equities		1,238,009		1,250,498	
Retained earnings		881,368		802,928	
Accumulated other comprehensive loss		(245,527)		(218,303)	
Total Land O'Lakes, Inc. equity		2,926,308		2,695,438	
Noncontrolling interests	_	17,875	_	27,197	
Total equities		2,944,183		2,722,635	
Total liabilities and equities	\$	8,123,975	\$	9,508,900	

LAND O'LAKES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

		Months Ended iber 30,	For the Nine Months Ended September 30,				
	2018	2017	2018	2017			
		(\$ in the	ousands)				
Net sales	\$ 3,215,613	\$ 2,821,018	\$ 11,341,641	\$ 10,170,214			
Cost of sales	2,943,060	2,482,534	10,250,222	8,993,236			
Gross profit	272,553	338,484	1,091,419	1,176,978			
Selling, general and administrative	254,671	293,889	867,369	874,705			
Earnings from operations	17,882	44,595	224,050	302,273			
Interest expense, net	21,789	18,148	59,384	51,687			
Other expense (income), net	(50)	_	708	(171)			
Equity in earnings of affiliated companies	(12,258)	(11,206)	(40,080)	(41,347)			
Earnings before income taxes	8,401	37,653	204,038	292,104			
Income tax (benefit) expense	(17,737)	(9,849)	(4,974)	21,747			
Net earnings	26,138	47,502	209,012	270,357			
Less: net earnings attributable to noncontrolling interests	290	11,003	180	49,494			
Net earnings attributable to Land O'Lakes, Inc.	\$ 25,848	\$ 36,499	\$ 208,832	\$ 220,863			
Applied to:							
Allocated patronage	\$ 10,317	\$ 12,793	\$ 134,362	\$ 129,135			
Retained earnings	15,531	23,706	74,470	91,728			
č	\$ 25,848	\$ 36,499	\$ 208,832	\$ 220,863			

LAND O'LAKES, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS (Unaudited)

	For the Three Months Ended September 30,			For the Nine Months Ended September 30,				
	2018		2017		2018			2017
		(\$ in			nousands)			
Net earnings	\$	26,138	\$	47,502	\$	209,012	\$	270,357
Other comprehensive earnings, net of tax								
Pension and other postretirement adjustments, net of income taxes		6,075		3,776		18,217		11,350
Cash flow hedge adjustments, net of income taxes		(1)		363		2,649		854
Foreign currency translation adjustments, net of income taxes		(2,742)		(1,134)		(7,905)		1,917
Total other comprehensive earnings (loss)		3,332		3,005		12,961		14,121
Comprehensive earnings		29,470		50,507	-	221,973		284,478
Less: comprehensive earnings (loss) attributable to noncontrolling interests		(1,616)		10,246		(2,892)		49,727
Comprehensive earnings attributable to Land O'Lakes, Inc.	\$	31,086	\$	40,261	\$	224,865	\$	234,751

LAND O'LAKES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Cash Flows from operating activities:20182017Cash Flows from operating activities:2017Cash Flows from operating activities:2019Depreciation and amorization180.144151.377Adjustments to recordle net carnings of milling financing costs180.144151.377Non-cash patronage income2.1901.272.22Equity in carnings of millinged companies24.21726.396Other(40.080)(41.57.63)Other(40.080)(41.57.63)Customer advances(1.724.0501.61.55.63)Inventories(35.694)(375.63)Inventories(1.61.55.63)Inventories(1.61.55.63)Inventories(1.61.55.63)Inventories(1.61.55.77)Accuradiad other current assets1.724.050(1.61.53.64)Other inhibities(1.61.56)Other inhibities(1.61.56)Additions to property, plant and equipment(1.64.64.55)Cash Flows from investing activities(1.156)Cash Flows from investing activities <td col<="" th=""><th></th><th colspan="4">For the Nine Months Ended</th></td>	<th></th> <th colspan="4">For the Nine Months Ended</th>		For the Nine Months Ended				
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